ALTVEST CAPITAL PARTNERS

REAL ASSETS ◆ REAL RETURNS

Altvest Capital Partners
Real Assets ◆ Real Returns

When it comes to investing, don't limit yourself to the likes of equities, securities, bonds and stocks. Diversify your portfolio, break away from the norm, expand your asset classes and see how these tangible investments provide not only positive cash returns, but also intellectual and emotional satisfaction.

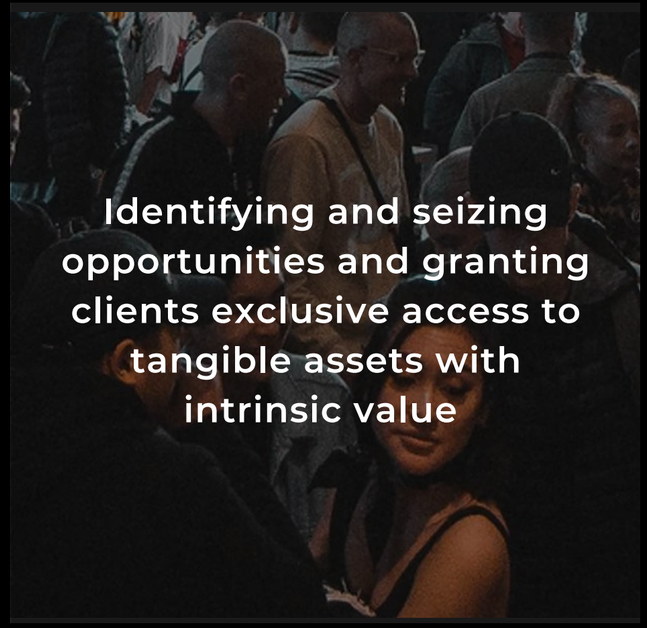
ABOUT ALTVEST

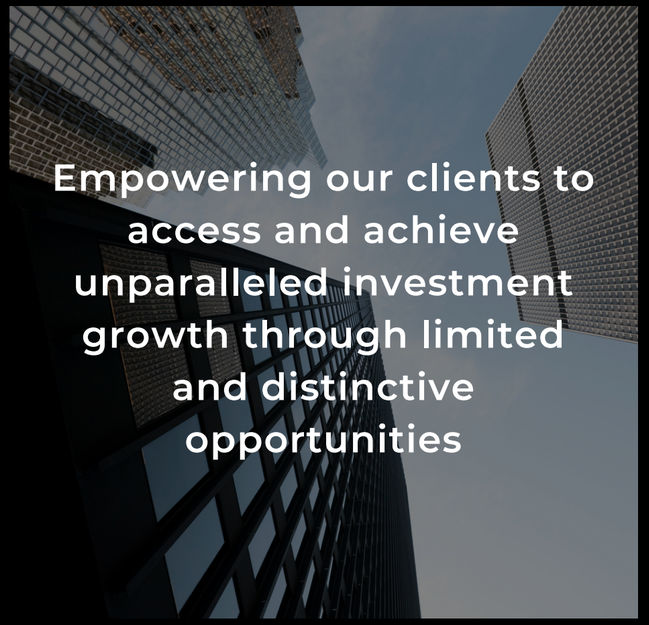
THINKING OUTSIDE THE BOX

Altvest Capital Partners Pte Ltd offers private clients bespoke investment solutions that enhance return and promote diversification in conjunction with traditional investment portfolios. We specialise in identifying and managing assets that not only allow clients to enjoy the tangible benefits but also enable easier access to their unparalleled growth opportunities.

At Altvest, we are committed to providing our clients strategic solutions that provide real lifelong value potentially for generations to come. From classic cars to whisky casks, rare coins and art, we tailor our solutions to each individual's needs.

OUR BELIEFS





WHY REAL ASSETS?

> **A Real Asset is a tangible investment which has an intrinsic value due to its substance and physical properties.**

Real Assets provide portfolio diversification as they are not correlated to traditional financial markets. Indeed, there are a wide array of diversification opportunities within the sector itself.

Their values also generally increase in line with inflation ensuring that they offer both growth and protection throughout each stage of the economic cycle. Their private nature tends to reduce volatility ensuring a greater element of "peace of mind" which has sorely been lacking in other markets.

Similarly, many real assets have offered unparalleled growth opportunities as witnessed over past decades, outperforming many traditional investment classes and providing attractive returns for investors.

Recently we have seen a sharp rise in investment by both private and institutional money towards real assets. This shift in favour of tangible assets has seen the overall sector grow from $23 Trillion to $43 Trillion in the last 10 years (186% increase – an average 18.6% per annum). This trend is set to continue and is expected to be valued at $80 Trillion by 2025.

WHY NOW?

Slowing economies, rising political tension, poor economic outlook, increasing global taxation pressures, negative balance sheets and the mounting expectation of an imminent market correction or even crash are commonplace in today's world.

These factors have a significant impact on an investor's portfolio. Real Assets provide returns uncorrelated to financial assets and the broader economy offering a safe-haven for your hard-earned capital. Tangible assets have an embedded value that increases with scarcity, age and demand.

We have seen a rise in the allocation to real assets at an unparalleled rate and this is expected to continue when other predictions are far bleaker. The rise of wealth in Asia and other emerging markets in addition to the increased focus from the middle and upper classes within more established markets have seen a significant trend emerge toward luxury goods and real assets.

With the emergence of Fintech providing solutions for ensuring storage, safe custody and insurance of Real Assets it is now far more efficient, cost-effective and secure to own and hold these assets than ever before.

Now is certainly the time to take this sector seriously and include these assets into your portfolio.

OUR PORTFOLIO

ART

INVESTING IN THE WORLD OF ART

Investing in art is a practice that is centuries old, traditionally only accessible for the most wealthy of individuals to satisfy their tastes and bring some beauty to their stately homes.

Over the year's art investment has grown in popularity with Galleries and Fairs offering a spectrum of art pieces and collectables to the wider market, the options for accumulating art as an investment are growing. Fine Art is an attractive investment proposition though it is important to understand both some key considerations and what investing in art entails.

Firstly investors need to define their niche and determine the forms of art they are interested in. From oil to acrylic paintings, sculptures and photography, each medium appeals to a different audience and from an investment perspective will subsequently be subject to the nuances of that specific segment of the market. Understanding this will influence the type of artwork an investor will own.

Art is a very tangible and visible medium; it provides a sensory experience that few assets can parallel, evoking discussion and a feeling of satisfaction as well as the proven potential for significant growth in underlying value.

Here at Altvest we have formed close working relationships with both promising artists and renowned galleries to offer an array of artwork to appeal to every investor's "palette". Let us help you take the first step in understanding the world of art and the benefits of adding this unique asset class can bring to your investment portfolio.

CLASSIC & SUPERCARS

APPRECIATING CLASSIC CARS

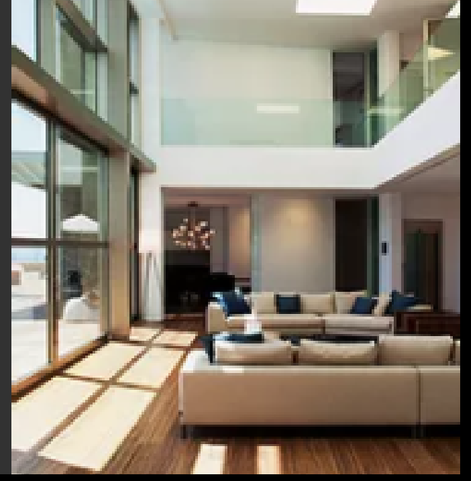
Interest in classic cars has grown tremendously over recent years, driven by the mounting enthusiasm of the rising number of aficionados coupled with the realisation that historic cars have clearly become a popular and viable asset class.

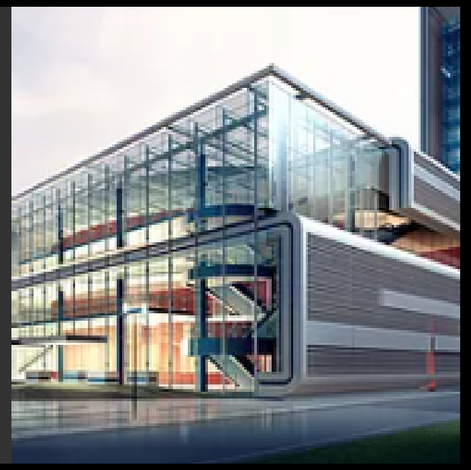
With the rise in prices that premium cars command coupled with the emotional attachment many investors have with specific brands or eras, it is no surprise that appreciation in the value of classic cars has not only kept up but even surpassed that of other real or alternative assets. An ever-increasing number of savvy investors are now seeking collectable cars to diversify their portfolios, generate real returns and perhaps even drive on the odd occasion.

Like many other alternative asset classes, supply and demand are huge factors to consider with classic automobiles. Experience shows that one of the key motivators for buyers is a fondness towards cars that were popular during their youth or early adulthood. As time passes, the supply of pristine condition models diminishes, driving prices up for those looking to purchase a particular car and take a trip down memory lane.

While investing in classic cars is an attractive proposition for an enthusiast, as with all alternative investment classes, it should always be part of a larger investment portfolio.

Speak to us today to learn more about how you can diversify your portfolio while pursuing a passion for classic cars.





REAL ESTATE

INVESTING IN PROPERTY

Property remains one of the most popular and revered types of investment and has continually evolved, currently accessible in various forms. From standard residential property purchases, direct buy-to-let, commercial & industrial property development, off-plan projects, life tenancy as well as specifically tailored property centric financial instruments such as loan notes, syndicates and REITS.

Although primarily seen as an excellent store of value, we've all heard the saying "nothing's safer than bricks and mortar", property can generate significant and sustainable income and capital growth. Investors no longer need to rely on sizable capital outlays of long term mortgages to participate in the expanding global property arena.

Fundamentally, there are three core objectives when it comes to investing in property:

1) Steady returns: Often seen as a Safe-haven, real estate offers steady capital growth and consistent yields, typically much easier to forecast than financial markets.

2) Diversification and low volatility: Property is less affected by shorter-term economic conditions or market fluctuations and retains its inherent asset value.

3) An asset to build upon: Property investments produce both regular income and capital gain, providing a store of value and a longer-term inflation hedge.

At Altvest, we work with exclusive partners who have unparalleled track records in providing access to the finest international opportunities across the commercial and residential property spectrum. Our reach incorporates the well-established property markets such as the UK, Australia, USA and developed Mainland Europe through to emerging property markets such as Eastern Europe and Asia.

FINE WINE

INVESTING IN FINE WINE

Wine investment has existed for decades and even centuries. What started out as a simple appreciation for fine wine by oenophiles filling up their cellars with the finest Bordeaux and Burgundy has since flourished into a lucrative market that offers strong returns with the least volatility. On top of that, for those who appreciate a good bottle of fine wine, this offers them a great amount of enjoyment.

Wine investors capitalize on the age-old balance of supply and demand. Vintage bottles that are highly-sought after are constantly being bought which results in a decline in supply. With the decreased supply, this pushes up the demand further. What was once an unfamiliar market is now a lucrative market that can yield tremendous profits.

At Altvest, we invest from only trusted sources to confirm authenticity. Working closely with our clients, we help them ascertain their investments depending on the risk level, suggest purchases and also track their portfolio. Get in touch with us today to see how you can also expand your portfolio and venture into this lucrative market.

TIMELESS TIMEPIECES

INVESTING IN TIMEPIECES

In a time where financial markets and real estate have become increasingly lacklustre, vintage and rare watches have presented themselves as a worthy growth opportunity. With both timeless classics and limited edition models appreciating exponentially, it is no surprise that these collectables are becoming a highly sought-after investment opportunity.

Some investors see buying a vintage watch as the equivalent to investing in a blue-chip stock. In the event of any economic downturn, these valuable assets present themselves as a safe-haven with the ability to ride out the uncertainty.This inherent value is largely due to their recognised scarcity, which grows with each passing day.

Watch investing is not akin to watch collecting. Dealers tend to reserve the most wanted pieces for their insiders and heavyweight collectors, rarely making them available to the general public. With the market growing in pace, the time to invest in this very accessible asset class is now.

It is often said that “time is money”, get in touch with us today and let us help ensure your portfolio stands the test of time.

WHISKY CASKS

INVESTING IN WHISKY CASKS

Fine wine has traditionally been the more “front page” investment proposition within the beverage sector. However, there is now growing evidence of a significant trend towards investing in private whisky casks.

Similar to fine wine, holding whisky as an investment rather than enjoying it may be unthinkable for some. However, the historical and predictive long term appreciation in the value of whisky casks presents an attractive proposition to many. Unlike wine, whisky only ages in the cask prior to being bottled and as such, arguably its innate value is far more related to its age rather than many other single factor.

No two casks are the same as the age, maturation rate and the materials/methods used within the private whisky cask industry can vary considerably. Beyond the investment, there are also other factors to take into consideration such as storage, bottling, labelling and taxes (if applicable). As these may seem overwhelming to some, it is common for a group of whisky-loving investors to pool together, hence spreading the cost.

Here at Altvest, we ensure our clients get access to only the highest quality whisky casks along with with some of the very best fluid to fill them. We carefully curate the partners that we work with ensuring the provision of state of the art storage, insurance and management.

Whether you’re seeking a single showpiece or are looking to blend an existing portfolio, speak with us to find out more about the unique and highly sought after whisky casks we have to offer.

RARE COINS

INVESTING IN RARE COINS

Few people are aware of the opportunities within the rare coin market and even fewer have the knowledge or expertise to enter this highly secure and lucrative market. The recent record economic stimulus compounded by mounting fears of inflation means there has never been a better time to enter the rare coin market.

Fuelled by the experience of the Global Financial Crisis, savvy investors have sought the refuge and growth this dynamic asset class has to offer. Through our unparalleled partnerships, we are able to facilitate access to this market, circumventing the typically high barriers to entry whilst avoiding the usual costly mistakes.

As with most real assets/collectables, there are factors that affect their value. With regard to rare coins these factors include Popularity, Rarity, Condition, Historical Reference and Aesthetic Beauty. Knowing how to attribute each of the factors to a specific specimen is crucial in determining its current and prospective value.

Whilst this market is still relatively obscure, growth in the Fintech space coupled with the ever increasing demand for real and rare assets is cultivating a growing interest towards rare coins. Even without the current shift in digitisation, the sector has a 125 year track record of consistent price appreciation and wealth protection.

Here at Altvest, we have formed close working relationships with the best coin sources and sellers in the industry. This enables us to offer our clients exclusive and lucrative coins which can't be found elsewhere. Contact us today to learn about the benefits this unique asset class can bring to your investment portfolio.

OUR PEOPLE

Byron Murphy

Founder & CEO

With over 20 years of experience , Byron has a proven track record of being able to deliver in-depth advice and implement practical solutions for an expanding range of scenarios

Chris Johnson

Executive Director

Chris has over 15 years of experience working in the financial sector both in the UK and predominately Asia and brings with him over a decade of experience leading successful Business Development operations Worldwide

Darren Riley

Head of Business Development

Darren has over 10 years of experience across multiple industries spanning 10 countries and 3 continents. With his grasp of strategic, analytically driven marketing concepts, he spearheads our cross channel Business Development proposition.

ABOUT BYRON

Founder & CEO

Throughout his 20 year career Byron has always aimed to build the most robust investment portfolios for his clients. Frequently frustrated by the high entry levels and restricted access to many of the most effective and sought after alternative investments Byron established Altvest Capital Partners to fill the gap. His collaboration with a significant network of investment professionals spanning both traditional and alternative assets facilitates access to an unparalleled level of collective experience, knowledge and wisdom.

An extensive and proven understanding of the International Financial Advisory and Capital Markets universe coupled with the compelling Alternative Investments Altvest offers, enables Byron to counsel individuals and extend unparalleled access to one of the most effective and wide-ranging global Wealth Management propositions available today.

A long standing Permanent Resident (PR) of Singapore, Byron is a practicing CFP with numerous accreditations in the field of investment and fund management and has always harboured a keen interest in the fields of investor psychology and behavioural finance. A strong believer in personal and professional development, in conjunction with the continued advancement of his financial qualifications, Byron has recently attained a BSc (Hons) in Psychological Studies and a Specialist Diploma in Applied Psychology.

ABOUT CHRIS

Originally from Scotland, Chris has over 15 years of experience working in the financial sector both in the UK and predominately Asia.

Chris' expertise is within Business Development and Relationship Management and brings with him over a decade of experience leading successful Business Development operations Worldwide.

With a passion to succeed, Chris takes every opportunity to improve himself and is committed to both personal and professional development, always looking for the next opportunity to learn and add value to our operations.

Chris holds international qualifications through prestigious bodies such as The London Institute of Banking & Finance, The Chartered Insurance Institute and Singapore College of Insurance to ensure breadth of knowledge as well as understanding industry trends and standards.

To further enhance his development, Chris has also attended training from some world-renowned trainers in areas such as Sales and Neuro Linguistic Programming throughout his career.

Executive Director

ABOUT DARREN

Head of Business Development

Originally from the UK, Darren brings over a decade of Sales and Business Development experience, working in companies of various sizes and in different stages of development in numerous jurisdictions.

Darren has an established history of growing companies, ranging from early-stage start-ups through to larger SMEs. With global multi-channel experience, Darren's expertise lies in developing new markets and defining the processes and strategies needed to ensure growth.

As head of our global Business Development operation, Darren focuses on building deep effective and long-lasting commercial relationships whilst conducting ongoing research and analysis to ensure we maintain a consistently high level of performance.

Based in Singapore for over 8 years, Darren is always keen to learn and expand his horizons. Darren has attended group training sessions and 1-2-1 learning with some of the worlds most renowned mentors and trainers.

DISCOVER A WORLD OF ENDLESS POSSIBILITIES.
LET US HELP YOU TAKE THE FIRST STEP

Altvest Capital Partners

Real Assets ◆ Real Returns

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